

# EXP RTI DIGEST



...ENHANCING EXPORT TRADE EDUCATION

VOLUME 3 ISSUE 41

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## AIES Issued Certificates to Export Diploma Graduating Students



The American Institutes of Extended Studies has issued certificates to the graduating students of the Export Diploma Programmes at the 3T Impex Trade Academy on Saturday 25th of August, 2018. This was the inaugural graduation ceremony for students of Diploma in Export Business programme and theme for the graduation was "International Trade and Its Dynamics".

The Diploma Programme - a first of its kind in Nigeria - which started in the month of February this year, is designed to prepared Nigerians for the challenges that resides in the dynamics of global the trade.

Speaking at the event, Mr Oseni Rufai, OAP Inspiration FM who was the guest speaker, in his lecture on International Trade and Its Dynamics said, the challenge of global trade is wakeup call for Nigeria. He chronicled the history of trade in the world from 300BC up till date and highlighted how it led to the two world wars that the world experienced. He concluded by recommending what the government should be doing to make Nigerian business to be competitive in the world trade.

The Registrar of the Academy, Mr. Bamidele Ayemibo, specially congratulated the graduating student for their relentless effort in concluding the 6 months course, despite their busy schedules. He further stated that this certificate would serve as evidence to backup the skill that they have acquired as a result of this Export Diploma Programme and also give them offshore job opportunities in the career.

In addition, the Regional Coordinator of the Nigerian Export Promotion Council (NEPC) in the Southwest Mr. Babatunde Faleke who was represented by

## Top News

- AIES Issued Certificates to Export Diploma Graduating Students
- NEPC, UNIDO Move to Curb Rejection of Exported Dried Beans
- NEPC, NACC Move to Boost Non-Oil Export
- NEPC, Chamber Woo American Investors to Non-Oil Sector
- 3T Impex Trade Academy Commences Certified Trade Professional Development Programme in Nigeria (TPDP).

Mrs Patience Afanide congratulated the students and spoke about the firm commitment of the Council and the Federal government to promote non-oil export trade from Nigeria to different parts of the world.  
*Excerpt: Tradeinfo.ng*

non-compliance to administrative procedures, non-compliance to documentation; technical barrier issues such as poor packaging, labelling, insufficient information on nutritional content and prevalence of informal exports.  
*Excerpt: Guardian*

## NEPC, UNIDO Move to Curb Rejection of Exploited Dried Beans



The Nigerian Export Promotion Council (NEPC) has partnered the United Nations Industrial Development Organisation (UNIDO) to end the high level of rejection of Nigerian produce in the global market. The Executive Director and Chief Executive Officer, NEPC, Olusegun Awolowo, explained that the partnership had become imperative to address European Union's suspension on the export of Nigerian dried beans due to high level of pesticide residue which he said was far above the Maximum Residual Level (MRL).

Awolowo at the sensitisation workshop on implementation of the Export Control Plan on Dried Beans Export, said the move was part of additional effort by the council to reduce the incidence of rejection of agricultural exports to European Union and parts of the world.

According to him, Nigeria's agricultural produce exports have been encountering challenges of reject in the international markets primarily due to non-adherence to sanitary and phytosanitary measures;

## NEPC, NACC Move to Boost Non-Oil Export



With the African Growth and Opportunity Act set to expire in 2025, the Nigerian Export Promotion Council, in collaboration with the Nigerian-American Chamber of Commerce, has concluded plans to boost non-oil exports and avail Nigeria opportunities under the Act.

Non-oil export trade between Nigeria and the United States of America has remained low at two per cent, the Chief Executive Officer, NEPC, Mr Segun Awolowo, said, adding that with the partnership and different initiatives of the council, Nigeria would ramp up the non-oil export figures.

While paying a courtesy call on the chamber to seek partnership on the way forward for Nigeria's non-oil sector, Awolowo stressed that there was a lot to do to drive export of non-oil goods.

He said that in the new negotiation the council had put up; there were different initiatives to ensure that Nigeria optimised the opportunities under AGOA before its expiration. He said the Federal Government had created a national committee for export promotion to drive its zero oil plan.

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**For Registration, Contact:**

**3T Impex Trade Consulting**  
Address: 11D Bola Shadipe Street, Off Adelabu Street, Surulere, Lagos, NG.  
Email: tradeacademy@3timpex.com  
Website: www.tradeacademy.ng  
Tel: +234 809 124 4449, +234 808 334 2449  
+234 703 870 4402, +234 809 999 3142

Awolowo satated that the National Economic Council, chaired by Vice President Yemi Osinbajo with the 36 state governors as members of the national committee will go a long way to boost productivity in the nation's non-oil export sector in a bid to get goods exported to the United States.

"We are here because the chamber is going to be important to increase our non-oil export to the US. We need you to explore the possibility of investment into priority areas for development of our export," Awolowo said.

**Excerpt: Punch**



*Presentation of Certificates to Student by Mr. Bamidele (2<sup>nd</sup> from Left)*

## NEPC, Chamber Woo American Investors to Non-Oil Sector

The Nigeria Export Promotion Council (NEPC) has initiated a partnership with the Nigeria-American Chamber of Commerce (NACC) to generate American investment in the non-oil sector.

Speaking at a meeting with NACC management in Lagos, NEPC Chief Executive Officer, Mr. Segun Awolowo said the initiative was designed to leverage Nigeria's Diaspora market to broaden export windows for local industries.

He said the collaboration would facilitate engagement opportunities between American and Nigerian industries under the African Growth Opportunity Act (AGOA), thereby encouraging expansion of production capacities, especially in the agriculture and textile industries.

Awolowo said: "It is for us to leverage on NACC on how to increase trade in the U.S. and we are looking at the AGOA African Growth Opportunity Act which Nigeria has not been very high on. We want the chamber to help us facilitate more business to business meetings particularly from American companies and get them to invest in Nigerian industries so that we can increase production of our goods for export.

"We are also looking at working with them on our programme called the Nigeria Diasporas Export Programme which leverages Nigerians in the Diaspora. We have used the Diasporas mainly as a point of remittance but we have to look at them as an economy in every nation in which they reside because they eat and buy clothes. So why can't it be Nigerian ones, so there is a lot to do with the chamber increasing non-oil trade

**Excerpt: The Nation**

## 3T Impex Commences Certified Trade Professional Development Programmes in Nigeria



Impex Trade Academy in conjunction with the American Institute of Extended Studies has commenced Certified Trade Professional Development Programme in Nigeria (TPDP). This program is the first of its kind and it seeks to promote international trade education in Nigeria and Africa in general. This programme has been designed in form of a continuous education programme to enable young and old professionals sharpen their skills and grow their careers.

Some of the features of these training programmes include; flexibility, affordable tuitions, high quality education, reliability, courses authenticated by an institution accredited by the US government and increased potential for career advancement.

The certified trade programmes include; Certified Basic Trade Professional (CBTP), Certified Intermediate Trade Professional (CITP), Certified Advanced Trade Professional (CATP) and Certificate in Trade Customer Service (CTCS).

These Certified Trade Programmes will prepare interested participants for the job of the future, position them for offshore trade job opportunities. It also project them for career advancement and assist in them to perform excellently in their trade careers. Finally, it gives them leverage to penetrate the competitive job market and remain perpetually relevant.

The lectures will start in the month of September 2018 and it holds for 2-3 hours every Saturday. The registration process has commenced with a number banks showing keen interest already. Interested participants should call 08091244449 or visit [www.3timpex.com](http://www.3timpex.com) to get the registration form.

**Excerpt: Tradeinfo.ng**



*Presentation of Certificates to Student by Mr. Bamidele (first on the Left)*

## OTHER HEADLINES

★  
**Exporters Receive Guidelines on Dry Beans Export**

- Punch

★  
**US Cuts Nigerian Oil Imports**

by 62%  
- Punch

★  
**Leather Industry Gets Boost as Bol Embraces Made-in-Aba Products**

- Thisday

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• Real-world scenarios	• Increase your marketability
• Comprehensive support	• Gain a competitive edge
• Flexible payment options	• Invest in your future
• Accredited program	• Gain a recognized qualification
• Experienced staff	• Receive personalized attention
• Comprehensive curriculum	• Gain a competitive edge
• Flexible payment options	• Invest in your future
• Accredited program	• Gain a recognized qualification
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**Amount: \$5,000 | DATE: 23rd to 24th August, 2018 | TIME: 9:00am**

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## AfCFTA Update: Safeguards Available for Nigerian Economy

*New Issue*

The Head of the Nigeria Office of Trade Negotiation (NOTN) Ambassador Chiedu Osakwe recently concluded his tour round the country to sell the ideas and benefits behind the African Continental Free Trade Agreement (AfCFTA) to different stakeholders in the Nigerian economy. This was a fallout of the controversy that trailed the absence of the Nigerian President at the signing ceremony of the AfCFTA. The NOTN team was mandated by the president to consult widely with all the

stakeholders in different parts of the country. This has made the NOTN to meet with tens of trade groups and also visit the following locations in the 6 geopolitical zones in the country and these include Kano, Benue, Maiduguri, Owerri, Calabar and Lagos. The consultation has been largely successful because it has significantly cleared the doubts and allay the fears of the stakeholders on the wrongly perceived dangers of signing the AfCFTA. The Ambassador, who lead the

Continental team that drafted this agreement was able to assured Nigerians that the AfCFTA is not going to expose the Nigerian economy unduly to influx of foreign goods. He was able to highlight some of the safeguards in the agreement that will make this to be impossible.

Cont'd from next issue

### Export Training Products



**Title:**  
**Export Pro**

**Speaker:** Bamidele Ayemibo  
Price: N 50,000



**Title:**  
**Export Business Made Easy**  
**Speaker:** Bamidele Ayemibo  
Price: N 5,000

### Export Miscellaneous:

S/N	EXPORT ORDERS		
	PRODUCT	SPECIFICATION	MINIMUM SHIPMENT
1.	Zinc Ore	Purity 35%	60MT Per Month
2.	Lead Ore	Purity 60%	60MT Per Month
3.	Lead Oxide	Purity 30%	60MT Per Month

S/N	LOCAL ORDERS			
	PRODUCT	SPECIFICATION	PAYMENT	MONTHLY VOLUME
1.	Zinc Ore	Purity 35%	Bank Guarantee	120MT Per Month
2.	Lead Ore	Purity 60%	Bank Guarantee	121MT Per Month
3.	Lead Oxide	Purity 30%	Bank Guarantee	122MT Per Month

S/N	COMMODITY PRICES (LONDON METAL EXCHANGE AND BLOOMBERG)		
	COMMODITY	PRICES	UNIT OF MEASUREMENT
1.	Lead	USD 2,097.00	Metric Tonne
2.	Zinc	USD 2,508.00	Metric Tonne
3.	Cocoa Beans	USD 2,364.00	Metric Tonne
4.	Copper	USD 6,001.00	Metric Tonne
5.	Tin	USD 19,250.00	Metric Tonne
6.	Alluminium	USD 2,062.00	Bushel
7.	Cotton	USD 82.18	Pounds

#### BENEFITS

- Free Export Licence
- Free subscription to join African Export Development Initiative (AFED)
- Guaranteed Contracts for Export (T&C Apply)
- Export Mentoring Program with 20% discount
- Free Export Book & Advisory Service.

#### Days & Time

**Weekdays** - 9am  
**Date** - April 17th & 18th, 2018  
**Weekend** - 9am  
**Date** - March 8th & 15th, 2018  
**Venue:** 3T Impex Trade Center  
**Address:** 11D Bola Shadipe Street  
Off Adelabu Street, Surulere,  
Lagos, Nigeria.

**CONTACT:** tradeacademy@3timpex.com 08067476669, 08026782568, 08091244449

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## Photo Speaks



### EXPORT NIGERIA CAMPAIGN



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educate, enlighten, empower the public and create employment

